



## **R&D Associate**

Tradewater is a mission-based company headquartered in Chicago and operating around the world. We collect, manage, and destroy greenhouse gases. Our projects are designed to fight climate change, create economic development opportunities, and make a profit. We believe companies with this mission are better positioned for growth and success in a changing economy, and we are proving it year over year.

Tradewater places value on questioning our existing service lines, pushing the boundaries of innovation and producing beneficial solutions for the company. The Research and Development (R&D) Associate will be responsible for contributing to a culture of collaboration to ensure the efficiency of the innovation process. This is an innovation delivery role.

This role is an ideal fit if you have proven research skills, can synthesize data, prepare reports quickly, and are up for anything when it comes to getting to the bottom of any question.

### **Responsibilities:**

- Play a key role in delivering on development goals outlined in annual company plans
- Conduct research as needed to identify opportunities to maximize performance of existing business lines as well as to explore new business opportunities.
- Examine the technical and regulatory context of innovation concepts in order to identify constraints and opportunities.
- Utilize a “fatal flaw” approach to achieve a green light for implementation of innovation projects
- Help shepherd new ideas from conception through development, piloting, and handoff to other departments
- Work with key partners such as operations and marketing to realize connected innovation opportunities
- Create and develop strong working relationships with peers and management

### **Qualifications:**

- Bachelor’s degree required, graduate degree preferred
- Enthusiasm for our mission to collect, manage, and destroy greenhouse gases
- Experience in planning, setting priorities, and management of multiple projects across multi-functional teams
- Capacity to critically analyze market information
- Data-driven; experience performing data analysis and building simple models in Excel or other tools preferred
- Strong oral and written communication skills
- Ability to influence key stakeholders

- Ability to embrace ambiguity and create clarity for decision making when a diverse range of options are available
- A willingness to focus on how something might work and not be deterred by the many reasons it might not
- Creative and open attitude
- Comfort working in fast-paced, entrepreneurial environment

Tradewater offers a competitive salary and good benefits. If you are interested, please send a cover letter and resume to Jessica Dixon at [jdixon@tradewater.us](mailto:jdixon@tradewater.us) explaining your interest in this position, why you would be well suited for it, and how you would use your experiences to be successful in the role. An initial phone screen meeting will be held with qualified candidates, followed by one or more in-person interviews.